



# Long Live Your Buildings

For Health, Safety and Comfort. Affordability, too.

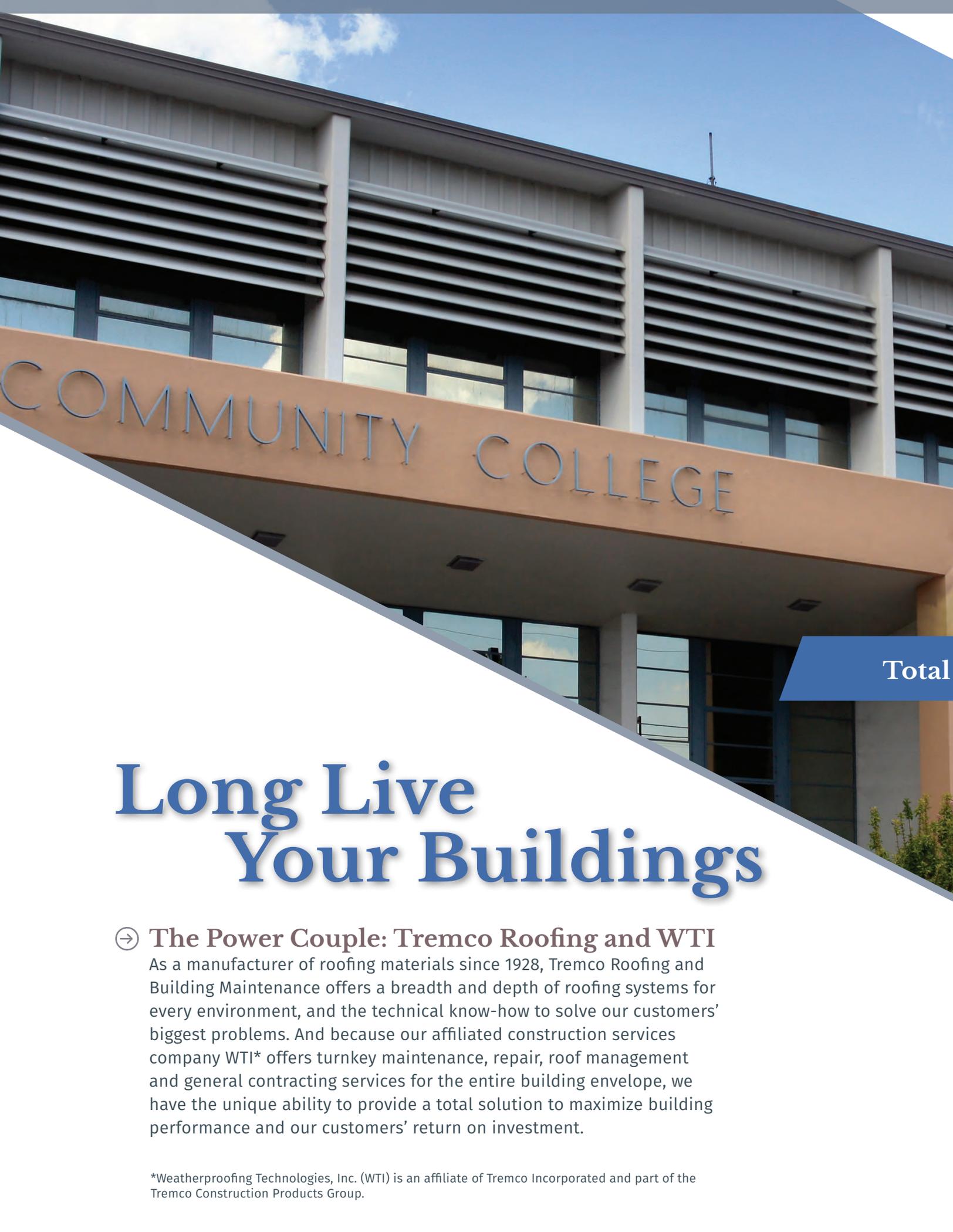


Roofing, Building Envelope + Construction Services



## Cooperative Contracts

TRUST IN EXPERIENCE. STRENGTH IN NUMBERS.

The image shows the exterior of a modern building with a prominent sign that reads "COMMUNITY COLLEGE". The building features a series of horizontal slats and large windows. The sky is blue with some clouds. A blue banner with the word "Total" is visible in the lower right corner.

COMMUNITY COLLEGE

Total

# Long Live Your Buildings

- ➔ **The Power Couple: Tremco Roofing and WTI**  
As a manufacturer of roofing materials since 1928, Tremco Roofing and Building Maintenance offers a breadth and depth of roofing systems for every environment, and the technical know-how to solve our customers' biggest problems. And because our affiliated construction services company WTI\* offers turnkey maintenance, repair, roof management and general contracting services for the entire building envelope, we have the unique ability to provide a total solution to maximize building performance and our customers' return on investment.

\*Weatherproofing Technologies, Inc. (WTI) is an affiliate of Tremco Incorporated and part of the Tremco Construction Products Group.

# The E&I Procurement Solution: Speed. Quality. Compliance.



You've got a roofing or building envelope problem. You've defined the solution with the help of Tremco Roofing and WTI. Now it's time to procure products and services as quickly and economically as possible, without sacrificing quality, performance or transparency. That's where the **E&I Cooperative Services Contract (#EI00059~2021MA)** comes in.

E&I helps its more than 5,000 member institutions optimize supply chain efficiencies through access to a diverse portfolio of competitively awarded contracts. Their competitive solicitation process has been validated by the National Institute of Governmental Purchasing (NIGP) as complying with generally accepted procurement standards.

Tremco and WTI are proud to have been the national contract holder for roofing and related services since 2011. The contract includes roofing systems, exterior building maintenance, products, labor, supplies and related services.

What's more, the E&I contract meets EDGAR requirements for use of emergency federal funds, such as ESSER II and other future school funding available through the federal government, for facility repairs to improve indoor air quality. Roofing and building envelope continuity, HVAC disinfection and moisture management play a crucial role in indoor air quality and ensuring a dry, comfortable, healthy, and safe environment for learning.



solutions from a single source

## Here's why:



**IT'S COMPETITIVE** All work is publicly and competitively bid in accordance with generally accepted procurement standards across the nation. E&I's collaborative purchasing expertise ensures compliance and transparency.



**IT'S EXPEDIENT** Projects are expedited because the bid process has been completed, which streamlines the typically lengthy procurement process. Often, projects can begin in as little as 30 days, as compared to typical 90-120 day start up times.



**IT'S CONVENIENT** You can deal with a single source for all phases of your project, including discovery, programming, design, construction and commissioning. Through the E&I contract, Tremco/WTI provides turnkey options where we will assume complete responsibility for your construction project's development, execution and follow-up.



**IT'S BUDGET-FRIENDLY** The contract features installed line item pricing which includes labor and materials for guaranteed budget predictability. You can also choose discounted materials only.



**IT'S QUALITY-BASED** Only proven and experienced local contractors and subcontractors who have been evaluated on compliance, capability and experience will work on your project.

# Your Goals.

## Our High Performance Building Solutions.



We've worked with higher education institutions and public entities across the country for decades. We understand your needs, and operational and budget challenges. Which is why we continually advance our own capabilities to deliver a suite of solutions as customizable as they are turnkey.

### Here's a snapshot of our total capabilities available through the E&I Contract.

**PRODUCT INNOVATION** engineered for greater long-term performance, reduced environmental impact, ease of application and lower labor costs. Our focus on sustainability is evident in new restoration products that eliminate the need for roof tear-off, while decreasing annual building energy costs and enabling the acquisition of LEED® certification points.

**TURNKEY ROOFING SERVICES** represent our proactive approach to preserve your healthy roofs and bring the others up to standard. It's all about extending roof life via advanced diagnostics, early intervention, timely maintenance and repair.

**TREMCARE® AND TREMCO MANAGED ASSETS™**, provided by WTI, offer a range of customized, proactive roof maintenance and management programs designed to extend system performance and building life-cycles. In addition to regularly scheduled inspections, housekeeping and maintenance, our advanced options include expert inventory assessment, prioritized construction services and a leak-free guarantee.

**HIGH PERFORMANCE BUILDING SOLUTIONS** make facilities comfortable, safe, healthy and efficient. A whole building retrofit examines a wide range of building elements to transform the energy efficiency, cost of operation, indoor air quality and environmental impact ... all while delivering an attractive financial payback.

**SUSTAINABILITY** is an essential part of our history. Enhancing water conservation and landfill avoidance are among our top priorities today.

**CANAM BUILDING ENVELOPE SOLUTIONS** (our affiliate) uses precise testing methods to identify gaps, cracks and holes in the building envelope as the first step toward improving building performance. Eliminating air leaks can improve general comfort and safety,

protect vital building components and greatly reduce energy costs.

**INDOOR AIR QUALITY** is essential for building occupant health and safety. In conjunction with our services partner we can help you improve IAQ through environmental consulting, building diagnostics, and laboratory services, as well as HVAC system hygienic cleaning, sanitizing and remediation.

**TREMCO CONTRACTORS** meet our standards for excellence in application of our products, safety performance and financial stability. Many of these companies have worked with us for decades and take advantage of Tremco Roofing's ongoing technical training program.

**ARCHITECTURAL EDUCATION PROGRAM** offers architects and engineers an opportunity to learn how our latest innovations can better serve their project needs. More than training, these "Lunch and Learns" demonstrate our deep commitment to collaboration; we're here to be their best technical resource.

**GENERAL CONTRACTING SERVICES**, provided by WTI, consist of construction project management from the bid process through completion, including daily on-site supervision. It's a single source solution with a proven record of excellence and centralized accountability.

**THE NATIONAL COOPERATIVE CONTRACTOR NETWORK** provides schools and public agencies the ability to award roofing and building envelope projects to local contractors who qualify under the competitively solicited and publicly awarded contract. See the following page for details.



## Work With Your Preferred Contractors Enrolled In The National Cooperative Contractor Network

Together with E&I, Tremco is pleased to offer participants the unique ability to compliantly work with their preferred roofing and weatherization contractors regardless of project size. With this competitively solicited and publicly awarded contract, schools and public entities have the ability to award work to pre-approved, In-Network Contractors who meet a range of qualifications, including quality, past performance, financial stability, safety and insurance requirements.

Designed to streamline construction projects while ensuring transparency and quality, the National Cooperative Contractor Network Program eliminates the need for “equal to” specifications that may result in inferior products and installation by an unqualified contractor because an open bid process was required. “In-Network Contractors” are pre-qualified and follow the competitive pricing offered through the E&I contract.

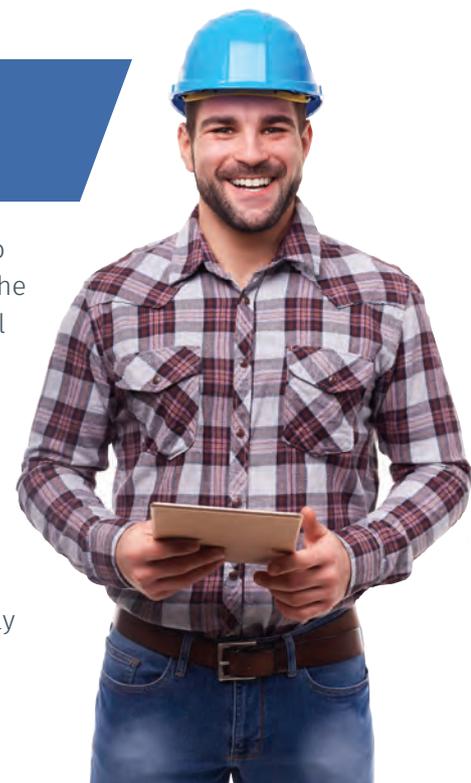
As the Program Administrator, Tremco assumes responsibility for contractor enrollment and the management of this contract. Our goal is to ensure our public customers have direct access to the quality contractors of their choosing, with the added assurance that the procurement process meets all state procurement laws and regulations as applicable.

### Competitive and Expedient



The National Cooperative Contractor Network Program was designed to deliver just what Tremco customers need, when you need it. Because the contract has been competitively solicited and publicly awarded, typical project cycle times can be dramatically reduced. And because local contractors can apply to become an In-Network Contractor at any time, public agencies with strong local relationships can continue to work with their preferred prime contractors.

So if you'd like to award more work to a local contractor with a strong performance record, ask if they're a member of the National Cooperative Contractor Network. If they're not, encourage them to apply by emailing [nccadministrator@tremcoinc.com](mailto:nccadministrator@tremcoinc.com).\*



A wide-angle photograph of the Northern Kentucky University campus. In the foreground, a large, flat, white roof with a reddish-brown parapet wall is visible. In the background, various modern university buildings with large glass windows and green spaces are scattered across a hillside under a blue sky with scattered white clouds.

Northern Kentucky University

**Roofing, Building Envelope + Construction Services**



*High performing students  
need high performance buildings*





## High performing students need high performance buildings

### → One Contract *Many Options*

The flexibility to procure just what you need when you need it.



#### **MATERIALS ONLY**

Choose from the complete line of Tremco's performance-engineered restoration, replacement, repair and maintenance materials.



#### **CONSTRUCTION MANAGEMENT SERVICES**

Outsource roofing and building envelope project management to WTI experts. From budgeting and scheduling to quality control and on-site supervision, WTI provides daily project management.



#### **ROOF MANAGEMENT**

TremCare® and TREMCO MANAGEDASSETS™ are customized roof and building envelope programs that provide the information and services you need to manage your assets for maximum performance and ROI.



#### **GENERAL CONTRACTING SERVICES**

WTI specializes in integrated repair, restoration and retrofit services to improve building performance and life-cycle costs. With a whole building approach, our goal is to make change orders an exception—and to keep projects on time and on budget.



#### **NATIONAL COOPERATIVE CONTRACTOR NETWORK**

Administered by Tremco, this program gives E&I participants the ability to compliantly work with their preferred roofing and weatherization contractors who meet performance and other criteria to ensure quality.



There are so many ways to get exactly what you need through the E&I Tremco/WTI contract.

Our approach empowers you to choose the materials and services you require—and nothing more. We've made it easy to procure world-class products and expertise with all the advantages of a compliant, pre-competed contract.



To learn more about procuring Tremco Roofing and WTI solutions through E&I (Contract #EI00059-2021MA) or to request a consultation:

- Visit [yourroofexperts.com](http://yourroofexperts.com)
- Visit [eandi.org/contracts/tremco-wti](http://eandi.org/contracts/tremco-wti)
- Call 888.657.7752
- Email [educationsolutions@tremcoinc.com](mailto:educationsolutions@tremcoinc.com)

**TREMCO ROOFING & BUILDING MAINTENANCE | WTI**

3735 Green Road, Beachwood, Ohio 44122  
[tremcoroofing.com](http://tremcoroofing.com)