

xerox



Helping You Stay Focused on Education

With the widest breadth of products in the industry, and a portfolio of advanced document management solutions and services, Xerox has a proven track record of helping E& members redefine costs and transform core document-driven processes.

Contract Highlights:

- **Flexible managed print services** including Xerox Print Services (XPS), an entry level offering that can be utilized to manage an in-place multi-vendor printer environment, to the advanced Managed Print Services (MPS) designed to support larger enterprise fleets
- **Xerox® Instant Print Kiosk** provides fast, easy access to cloud services and printing, copying, scanning, and faxing applications
- Additional services that offer further value including Mobile Device Management, Human Resource outsourcing services, business process outsourcing and communication marketing services
- **Extensive product portfolio** includes everything from entry-level desktop printers to high-volume monochrome and color multifunction devices for institutions of all sizes
- Flexible lease programs - Fair Market Value Cost Per Copy with terms from 36-60 months
- No minimum copies requirement on most Fair Market Value Cost Per Copy leases
- Cost per copy includes consumable supplies (toner and developer)
- Month-to-month rental plan available for selected products (includes consumable supplies)
- Delivery and installation included except for unique circumstances or where special rigging is required

As part of the Xerox contract, members can also take advantage of an exciting feature called Xerox Direct. Xerox Direct is an e-Commerce portal offering web-based ordering as well as Live Account Management. Benefits available through this program include:

- Take Back and Recycling Scrap Program
- Reporting Capability
- Ability to quickly adjust pricing to offer seasonal promotions and specials

The Xerox Direct Program offers select desktop printer/copiers and supplies that may only be purchased online or via the E& Xerox Direct Dedicated Order Desk. Leases and specialty products are not included in this program. The Xerox Direct website contains a complete listing of all products available under this program.

Visit www.eandi.org to request additional information, or contact your [E& Member Relations Representative](#) or Michael Mast, *Business Development Manager, Technology*, at mmast@eandi.org.



Contract Details

Getting Started:	Complete the E&I Xerox LOP www.eandi.org/lop-rfi/xerox-lop/
Contract Effective Dates:	2/1/2015-1/31/2024
Pricing/Discounts:	Refer to the schedules at www.eandi.org for pricing information
Place Orders With:	Members can place orders direct with Xerox or through a Xerox Authorized Sales Agent. To identify your local Xerox representative contact: Rachael Jones Turner at 310-203-7324 or Rachael.Jones@Xerox.com
Terms:	Net 30 days, unless superseded by state statute or otherwise agreed upon by member and supplier
Invoicing:	Dealer or Supplier
Credit Card Accepted:	American Express, Discover, MasterCard, and Visa
Delivery Terms:	F.O.B. Destination, Full Freight Allowed, for standard delivery. Members will be responsible for rigging charges associated with nonstandard deliveries. If rigging charges apply, a quote will be provided prior to delivery of equipment.
Return Policy:	In lieu of termination or return of defective goods by member, Xerox will promptly repair or replace defective or non-conforming goods at its expense.
Claims:	For damage claims, contact Xerox sales rep or authorized dealer
Warranty:	Visit www.eandi.org for warranty information.
Federal ID#:	16-0468020
Request Literature:	Michael Mast Business Development Manager, Technology mmast@eandi.org
Contract Number:	CNR01366
RFP Number:	683225

Note: When placing orders, please identify yourself as an E&I Member. All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.

