Punchout Suppliers

How to Demonstrate VERVE to a Shopper

**Shopper Demo Five-Step Process**

1. **Have the member log in to VERVE.**
   From the VERVE homepage, click the **Supplier Stores tile.**
   The **Supplier Stores page** displays.

2. **Click the 🌍 on your supplier store tile.**
   Your **Supplier Store page** displays.

3. **Give a tour of your supplier store,** including a demonstration of adding items to your store’s cart for purchase.

4. **Checkout. Take the steps in your supplier store to checkout.**
   The items from your store are transferred to the VERVE cart.

5. **Wrap up the demo. Review these options.** At this point, a shopper can:
   - a. **Checkout now**
   - b. **Shop at other supplier stores**
   - c. **Come back later to continue shopping**

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Punchout is an integrated method and technology for shoppers to purchase supplies directly from a supplier’s e-commerce website or B2B marketplace without leaving their own e-procurement system (in this case, VERVE).

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